

**ELITE
PARTNERSHIPS**



JOHNSTON TECHNOLOGIES, INC.

Since 1989 Johnston Technologies, Inc. has built its reputation by providing innovative, reliable products and services to satisfy the wide range of customer's needs. We understand the need for protection of today's critical systems is universal. Increased costs of downtime and the need to maximize production efficiencies are greater than ever. Johnston Technologies recognizes the solutions to problems are not universal but are as unique as the systems they are protecting. Johnston Technologies is committed to providing the proper equipment for the job to ensure maximum cost effectiveness and optimized protection. We provide InfraStrategies you can grow with and a team you can depend on...now and in the future.

INFRASTRATEGIES

As a WBE certified, Strategic Solutions Provider (SSP), Johnston Technologies brings our best value working in the acute data infrastructure environment with a primary focus on reliable power, cooling, monitoring, and access floor. We provide strategic infrastructure services, or InfraStrategies, to customers seeking unique and professional solutions. Our consistent, experienced approach has earned us a loyal following with many of North America's Fortune 2000 companies.

CUSTOMERS

- o Willis Towers Watson
- o Blue Cross Blue Shield
- o Vanderbilt Medical Center
- o Community Health System
- o HCA Healthcare
- o Erlanger Medical Center
- o Ascension Healthcare
- o Department of VA
- o East TN Children's Hospital
- o Williamson County Medical
- o Change Healthcare
- o Onlife Health
- o TN Department of Health
- o Acadia Healthcare
- o University of Alaska
- o Dollar General
- o Comcast
- o Tractor Supply
- o Genesco
- o Nissan North America
- o WSMV-Channel 4
- o Under Armour
- o Metro Nashville ITS
- o Metro Nashville ECC
- o State of Tennessee ITS
- o State of Tennessee ECC
- o Belmont University
- o University of Tennessee
- o VF Imagewear
- o TN Bureau of Investigation
- o Lockheed Martin
- o Oak Ridge National Lab
- o Tennessee Valley Authority
- o United Launch Alliance
- o Missile & Space Command
- o 160th S.O.A.R.
- o Northrop Grumman
- o Blue Origin
- o TN National Guard
- o Transcorp
- o Boeing
- o Alliance Bernstein
- o UBS Financial
- o Asurion
- o Discover Card
- o First Tennessee Bank
- o FedEx
- o Texas A&M
- o Wipro

STATE OF TENNESSEE
VENDOR #87932

WOMAN-OWNED SMALL
BUSINESS

COOLING SYSTEMS

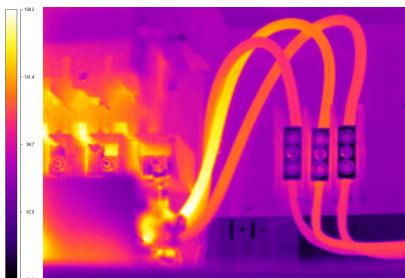
Precision Air Conditioning Systems

- In-Row ACUs (Up to 70kW)
- Room ACUs (Up to 135kW)
- Portable Cooling Units
- Chilled Water, Pumped Refrigerant and Air-Cooled
- Hot and Cold Aisle Containment



SERVICES

- Maintenance Contracts
 - * 4 Hour to Next Day Response
 - * Preventative Maintenance
- Battery Replacements & Testing
 - * IEEE 1657 Trained Technicians
- Thermography Scanning
- Load Bank Testing
- Delivery and Assembly Services
- Project Management
- Managed Services



POWER SYSTEMS

Power Distribution Units

- Field Upgradeable rack PDUs
- Scalable In-Row PDUs
- Room Power Management Modules
- Remote Power Panels (RPPs)

Uninterruptible Power Supplies

- Single-Phase (400VA-18kVA)
- Three-Phase (10kVA-1,100kVA)
- Flywheel UPS (300kVA-1,200kVA)
- Prefabricated Data Centers

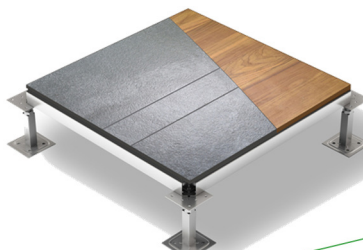


Emergency Power Generation

- Generators (6kW-1,200kW)
- Automatic Transfer Switches
- Diesel Rotary UPS (Up to 3,000kVA)

ACCESS FLOOR

- Full Range of Access Floor Finishes
- Low Profile Systems
- Wire and Data Management
- Air Flow Management Systems
- Professional Installation
- Versatile Understructure Designs
- Data Center Cleaning



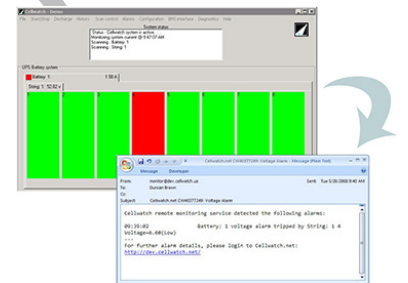
MONITORING SOLUTIONS

Facility Monitoring & Leak Detection

- Monitor Thousands of Points
- Temperature and Humidity Sensors
- Custom Detection/Monitoring Panel
- Liquid Leak Detection System
- Remote Monitoring Capabilities
- Radio Frequency Asset Management
- Capacity Planning

Battery Monitoring

- User Programmable Testing
- Generator Battery Monitoring
- Thermal Runaway Prevention



ACCESSORIES

- Racks and Enclosures
- Portable & Mounted Load Banks
- Cable & Air Flow Management
- Battery On Site Spare Cabinets
- Custom Spare Parts Kits
- Brush Guards and Electrical Boxes



361° Service Philosophy

Our way of ensuring that our customers receive the highest quality products and services...

"At least 1 degree more than expected."