

## JOHNSTON TECHNOLOGIES, INC.

Since 1989 Johnston Technologies, Inc. has built its reputation by providing innovative, reliable products and services to satisfy the wide range of customer's needs. We understand the need for protection of today's critical systems is universal. Increased costs of downtime and the need to maximize production efficiencies are greater than ever. Johnston Technologies recognizes the solutions to problems are not universal but are as unique as the systems they are protecting. Johnston Technologies is committed to providing the proper equipment for the job to ensure maximum cost effectiveness and optimized protection. We provide InfraStrategies you can grow with and a team you can depend on...now and in the future.

## INFRASTRATEGIES

As a WBE certified, Strategic Solutions Provider (SSP), Johnston Technologies brings our best value working in the acute data infrastructure environment with a primary focus on reliable power, cooling, security and monitoring. We provide strategic infrastructure services, or InfraStrategies, to customers seeking unique and professional solutions. Our consistent, experienced approach has earned us a loyal following with many of North America's Fortune 2000 companies.

## ELITE PARTNERSHIPS



**GEIST**



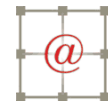
**M G E**  
UPS SYSTEMS

**CELLWATCH**

**EATON**

**GENERAC**

**AVTRON**  
LOADBANK



**ASM**  
innovations in access flooring

**RLE**  
Technologies

**upsite**  
technologies®

**Alber**

## COOLING SYSTEMS

### Precision Air Conditioning Systems

- In-Row ACUs (Up to 70kW)
- Room ACUs (Up to 135kW)
- Portable Cooling Units
- Chilled Water, Pumped Refrigerant and Air-Cooled
- Hot and Cold Aisle Containment

## SERVICES

- Maintenance Contracts
  - \* 4 Hour to Next Day Response Times Available
- Battery Replacements & Testing
  - \* IEEE 1657 Trained Service Technicians
  - \* Proper Battery Handling and Disposal According to EPA Regulations and Standards
- Thermography Scanning and Reporting
- Load Bank Testing
- Delivery and Assembly Services
- Project Management
- Preventive Maintenance Visits
- Data Center Cleaning
- Managed Services

## POWER SYSTEMS

### Power Distribution Units

- Field Upgradeable rack PDUs
- Scalable In-Row PDUs
- Room Power Management Modules (PMMs) (30kVA-500kVA)
- Remote Power Panels (RPPs)
- Branch Circuit Monitoring (BCM)

### Uninterruptible Power Supplies

- Single-Phase (400VA-18kVA)
- Three-Phase (10kVA-1,100kVA)
- Hot-Swappable Battery, Power and Intelligence Module UPSs
- Flywheel UPS (300kVA-1,200kVA)
- Diesel Rotary UPS (Up to 3,000kVA)

### Emergency Power Generation

- Generators (6kW-1,200kW)
- Power Inverters
- Automatic Transfer Switches

## ACCESS FLOOR

- Full Range of Factory & Custom Access Floor Finishes
- Low Profile Systems
- Wire and Data Management
- Air Flow Management Systems
- Professional Installation
- Versatile Understructure Designs

## CUSTOMERS

- TVA
- Vanderbilt Medical Center
- Lifeway Christian Resources
- CHS
- HCA Healthcare
- First Tennessee Bank
- Dollar General
- Metro Nashville ITS
- Comcast
- Tennessee Lottery
- Willis North America
- Healthways
- Pilot Corporation
- CCA

- Erlanger Medical Center
- Lockheed Martin
- St. Thomas Hospital
- ORNL
- WSMV-Channel 4
- Belmont University
- Ozburn Hessey Logistics
- Realtracs Solutions
- Lifecycle Engineering
- Wise Alloys
- Department of VA
- YUM! Brands
- MSIC
- Genesco

- Onlife Health
- 160th S.O.A.R.
- Nova Technologies
- ACN Jewelry TV
- Johns Manville Corporation
- East TN Children's Hospital
- Northrop Grumman
- UBS Financial
- Emdeon
- Asurion
- Lochinvar

- Nissan North America
- United Launch Alliance
- Accredo Health Group
- Williamson County Medical
- Discover Card
- Unum
- Boeing
- FedEx

## MONITORING SOLUTIONS

### Facility Monitoring & Leak Detection

- Monitor Tens of Thousands of Data Points
- Temperature and Humidity Sensors
- Custom Detection/Monitoring Panel
- Liquid Leak Detection System with Interactive Map
- Remote Monitoring Capabilities
- Radio Frequency Asset Management
- Capacity Planning
- Highly Customizable, Fully Scalable

### Battery Monitoring

- Automatic Battery Testing
- Monitor 2V to 16V and Ancillary Battery Systems
- User Programmable Testing
- Facility Management Software Interface with Open Protocols
- Generator Battery Monitoring
- Thermal Runaway Prevention
- Email Alert Capabilities

## ACCESSORIES

- Racks and Enclosures
- Portable and Permanently Mounted Load Banks
- Cable & Air Flow Management Accessories
- Battery On Site Spare Cabinets
- Custom Spare Parts Kits
- Brush Guards and Electrical Boxes

**361°**

361° Service Philosophy

Our way of ensuring that our customers receive the highest quality products and services...

"At least 1 degree more than expected."